

THE
CADMUS
GROUP, INC.

EM&V Uniform Methods Project: Residential Lighting

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Agenda

- Overview of Residential Lighting
- Savings Algorithm and Recommended Approaches
- Author and Reviewers
- Comparison to Industry Practices
- Major Points Requiring Reconciliation
- Questions/Comments

Overview of Residential Lighting

- Measures
 - CFLs
 - ENERGY STAR fixtures
 - LEDs
- Delivery Strategies Vary
 - Upstream buy down/mark down
 - Direct installation
 - Giveaway
 - Coupons



Overview of Residential Lighting

What is Covered?

Methods address most measures
and delivery strategies

What is Not Covered?

Demand Savings

Attribution

EUL/ Inc. Cost

The Canadian Football League

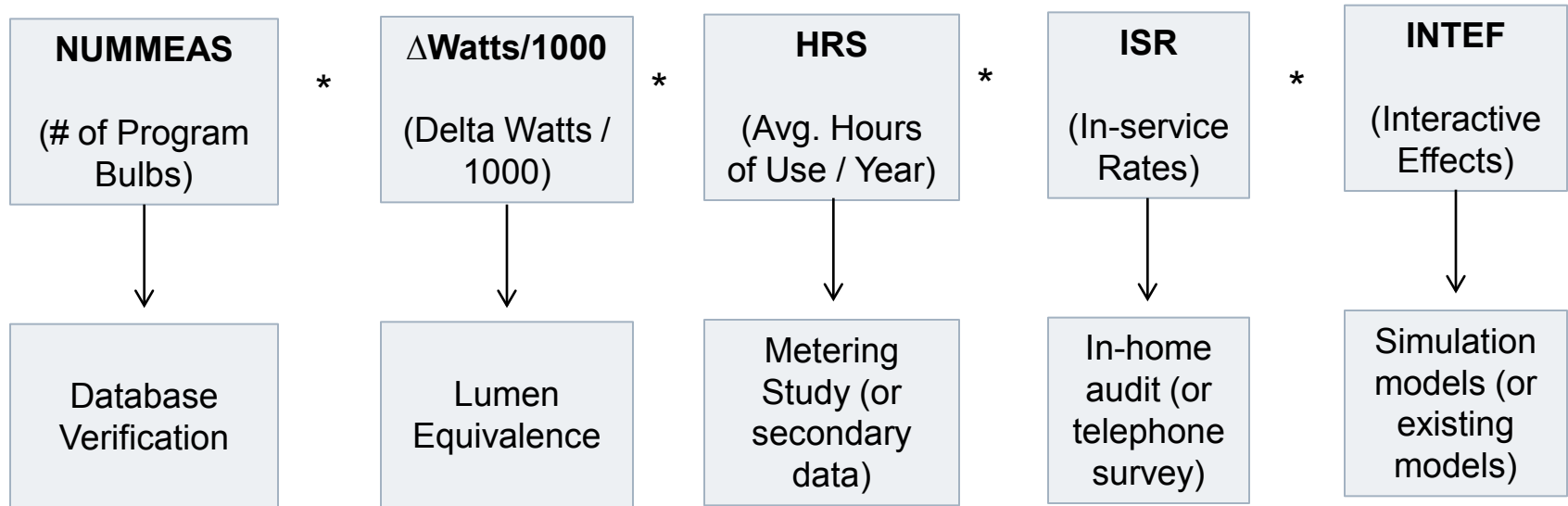


Savings Algorithm

$$\text{kWh}_{\text{saved}} =$$

$$\begin{array}{ccccccccc} \text{NUMMEAS} & * & \Delta\text{Watts}/1000 & * & \text{HRS} & * & \text{ISR} & * & \text{INTEF} \\ \text{(# of Program} & & \text{(Delta Watts /} & & \text{(Avg. Hours} & & \text{(In-service} & & \text{(Interactive} \\ \text{Bulbs)} & & \text{1000)} & & \text{of Use / Year)} & & \text{Rates)} & & \text{Effects)} \end{array}$$

Recommended Approaches



Optional

Cross-customer class and cross-service area sales →
Customer Intercepts

Who Wrote Protocol?

- Scott Dimetrosky
 - Former principal at Quantec/Cadmus
 - 20 years EM&V experience
 - Led evaluation of upstream lighting programs across six states for 11 utilities

Who Reviewed Protocol?

Majority of Comments from:

- Jeremy Eddy, Itron
- Tom Eckman, NWPPC
- Dave Jacobson, Jacobson Energy
- Feitau King, NREL
- Mike Rufo, Itron
- Steve Schiller, Schiller Consulting
- David Sumi, Cadmus
- Bryan Ward, Cadmus

Comparison to Industry Practices

- Most evaluations using similar methods for impacts
- Strong divergence on NTG (not covered here)
- Some divergence/debate on the major points for reconciliation

Major Points for Reconciliation

- Overall
 - Mostly clarifying and justifying proposed approach
 - Questions about what is covered and what is not

Major Points for Reconciliation

- Delta Watts
 - More examples of uses/findings from different approaches
 - Bin shifting
 - CFL to CFL replacement
 - Use of lumen equivalence vs. wattage

Major Points for Reconciliation

- Annual Operating Hours
 - More data on sample size/error bands
 - Question about sample size assumptions (CV)
- In-Service Rates
 - Trying to only identify recently purchased bulbs vs. long-term installations

Major Points for Reconciliation

- Interactive Effects
 - Simulation models preferred over existing models
- Cross-Class and Cross-Service Territory
 - Optional
 - Can extrapolate to channels not visited

Questions/Comments?



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