

THE

GROUP, INC.

Scott Dimetrosky Hossein Haeri Tina Jayaweera November 30, 2011

Agenda

- Overview of Residential Lighting
- Savings Algorithm
- EM&V Plan
- Questions/Comments



Overview of Residential Lighting

- Measures
 - CFLs
 - ENERGY STAR fixtures
 - LEDs



- Delivery Strategies Vary
 - Upstream buy down/mark down
 - Direct installation
 - Giveaway
 - Coupons



Overview of Residential Lighting

What is Covered?

Methods address most measures and delivery strategies

What is Not Covered?

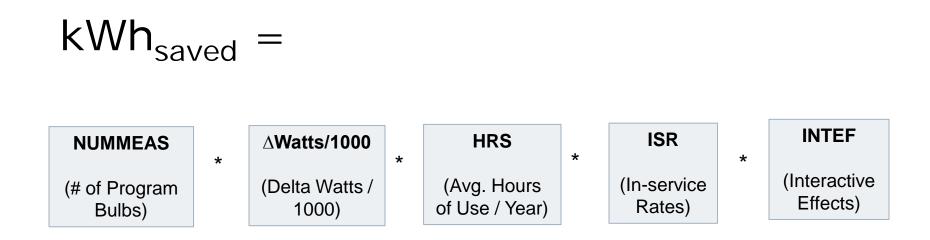
Demand Savings Attribution



EUL/ Inc. Cost The Canadian Football League









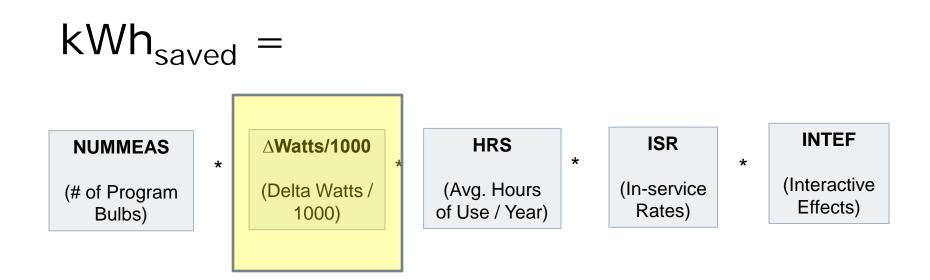
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EM&V Plan: Number of Measures

- Reported by Program Administrator
 - Implementation contractor typically has tracking database
- M&V Should Include Minimum of Basic Verification
 - Review detailed transaction database to replicate total savings claim
 - Discrepancies result in adjustment







- Various Approaches
 - Self-report
 - In-home inspections
 - Multipliers
 - Manufacturer Rating
 - Lumen equivalence
- Strengths and Limitations of Each



- Recommended: Lumen Equivalence
 - Typically provides same as manufacturer rating
 - Matches up with EISA

Lumen Range	2011 Baseline	2012 Baseline	2013 Baseline	2014 Baseline
1490-2600	100w	72w	72w	72w
1050-1489	75w	75w	53w	53w
750-1049	60w	60w	60w	43w
310-749	40w	40w	40w	29w



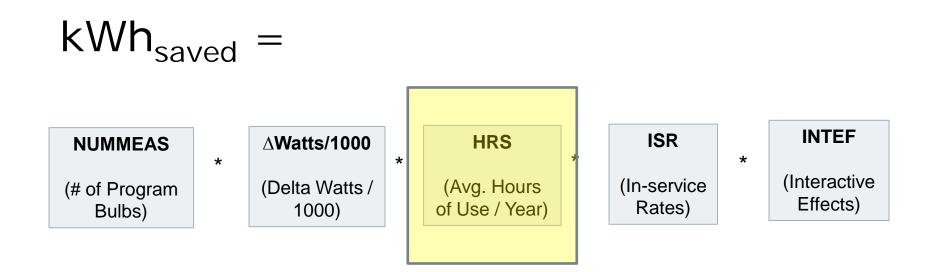
- Exceptions to Lumen Equivalence
 - Values above/below ranges
 - EISA exceptions: 3way, candelabras, reflectors
 - Use manufacturer rated in these cases







EM&V Plan: Annual Operating Hours





EM&V Plan: Annual Operating Hours

- Recent Metering Studies Show
 Wide Range in
 HOU for CFLs
- Data are Not Readily Transferable

Region	Publication Year	Estimated Daily HOU
Illinois (AIU)	2011	2.74
Maryland (EmPower)	2011	2.98
CA (PG&E, SCE, and SDG&E service areas)	2010	1.9
CT, MA, RI, VT	2009	2.8
Pacific Northwest	2010	2.32
Ohio	Forthcoming	2.85
North Carolina / South Carolina	2011	2.54/ 2.67





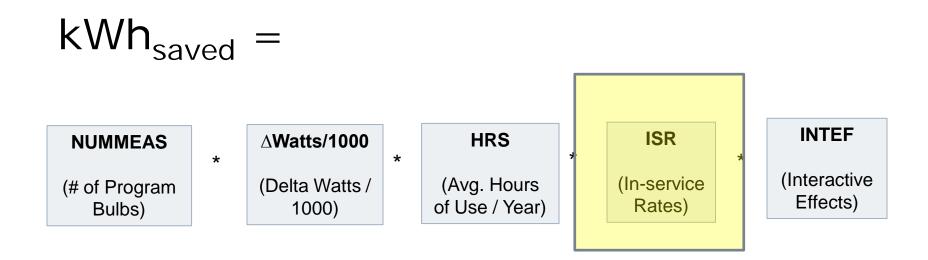
EM&V Plan: Annual Operating Hours

- Recommended: Metering Study
 - Adjust for seasonality
 - Conduct in-home audit during study
 - Can select sample of measures/home
 - Weighting techniques
- For Recent Launch or Smaller Programs: Secondary Data
 - Select "like" region, weight by room





EM&V Plan: In-Service Rate





EM&V Plan: In-Service Rate

- Recommended: Onsite Audit for Upstream Programs
 - Based on all similar measures (i.e., do not need to identify program bulbs)
- For Recent Launch or Smaller Programs: Telephone Survey



EM&V Plan: In-Service Rate

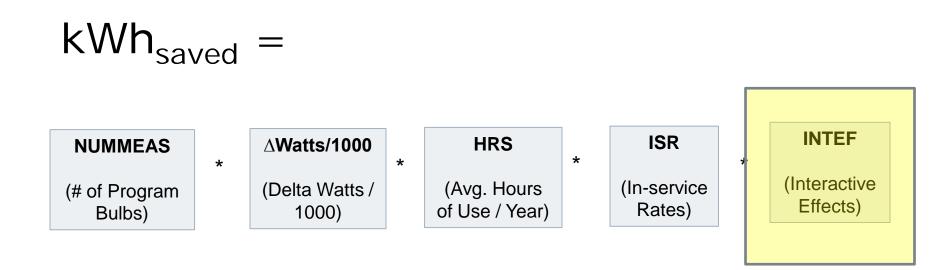
- Some Measures Installed in Year Following Program
- Assume 99% Installed Within 2 Years Following Program
 - Based off of CA
 Study

Region	Publication Year	Percentage of CFLs Installed in Program Year
Arizona (APS)	2008	90%
California (PG&E, SCE, and SDG&E service areas)	2010	67%
CT, MA, RI, VT	2009	76%
Illinois (ComEd)	2011	74%





EM&V Plan: HVAC Interactive Effects







EM&V Plan: HVAC Interactive Effects

- Varies Based on Climate Zone
 - Additional savings in cooling dominated areas
- Recommendation: Use Northwest Regional Technical Forum Calculator
 - Need to adjust inputs for actual climate/conditions

– Based on electric impact only CADMUS

EM&V: Other Evaluation Issues

- Cross Customer Class Sales
 - Some sales may go to non-residential
- Cross Service Area Sales (Leakage)
 - Cannot verify each purchaser in upstream program



EM&V: Other Evaluation Issues

- Recommendation: Can Exclude These Parameters
 - May be offsetting
 - Difficult to estimate accurately
 - Many neighboring programs
 - Many programs minimize leakage



Project Team

- U.S. Department of Energy
 - Michael Li <u>michael.li@hq.doe.gov</u>
 - Carla Frisch
 <u>carla.frisch@ee.doe.gov</u>

National Renewable Energy Laboratory

- Dan Beckley <u>daniel.beckley@nrel.gov</u>
- Chuck Kurnik <u>chuck.kurnik@nrel.gov</u>

The Cadmus Group

- Hossein Haeri
 <u>hossein.haeri@cadmusgroup.com</u>
- Tina Jayaweera <u>tina.jayaweera@cadmusgroup.com</u>

Apex Analytics

Scott Dimetrosky
 <u>scottd@apexanalyticsllc.com</u>

