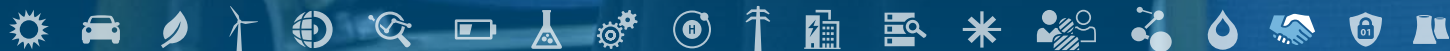




# Transforming **ENERGY** through **SMALL BUSINESS**





**LEARN  
MORE**

Register to be part of our subcontractor vendor database and find additional information regarding business opportunities with NREL at [small-business.nrel.gov](https://small-business.nrel.gov)

Cover photo: Michael Wu, certified small, disadvantaged business co-founder of Converge Strategies, meets with team members.

Left: Subcontractor Heather Splawn from Kyma Technologies works at NREL to install and test equipment for producing high efficiency solar cells.

## NREL'S COMMITMENT TO SMALL BUSINESS

The U.S. Department of Energy's (DOE) National Renewable Energy Laboratory (NREL) works closely with industry, academia, government, and diverse outside businesses to foster collaborative ventures.

Our commitment to small business is central to our mission. We partner with small businesses in a number of ways, including:

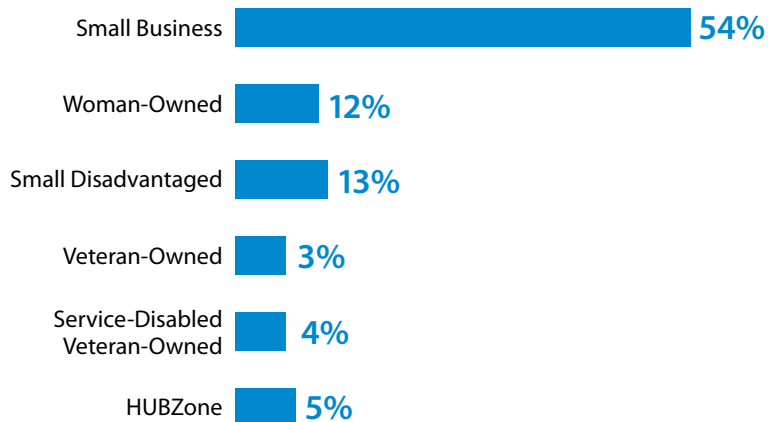
- **Subcontracting:** We can partner with your small, technology-based business to support the laboratory to conduct research and analysis and to improve the commercialization and deployment of clean energy technologies.
- **Purchasing Equipment and Services:** We purchase lab equipment and supplies; office furnishings and supplies; and technical consulting, temporary staffing, and construction services.
- **Mentor Protégé Program:** A DOE initiative to help small businesses enhance their subcontract performance capabilities for government agencies. This award-winning comprehensive and established outreach program combines proven techniques with the latest technology and best business practices.

## BECOME AN NREL SUBCONTRACTOR OR VENDOR

NREL is looking for new vendors and subcontractors who can meet our expanding laboratory requirements. We seek to partner with the following types of businesses:

- Small
- Small disadvantaged
- Woman-owned
- HUBZone
- Veteran-owned
- Service-disabled, veteran-owned.

### Average Percentage of Subcontract Dollars Awarded to Small Business: FY2019-FY2023



**NREL TYPICALLY AWARDS** between **\$140 MILLION** and **\$250 MILLION**  
to **SUBCONTRACTS** each year. More than **50%** of that goes to **SMALL BUSINESS**.

NREL engineer Bethany Sparn attaches a device developed by Whisker Labs to a circuit breaker service box at the SPL in the ESIF. Whisker Labs was one of the companies selected for a grant from the Wells Fargo Innovation Incubator and is working with NREL to test, develop, and research their product.





# NREL SMALL BUSINESS OFFICE

**Randy Fransua**, Socio-Economic Program and  
Development Manager  
[small.business@nrel.gov](mailto:small.business@nrel.gov)

## National Renewable Energy Laboratory

15013 Denver West Parkway, Golden, CO 80401  
303-275-3000 • [www.nrel.gov](http://www.nrel.gov)

NREL is a national laboratory of the U.S. Department of Energy  
Office of Energy Efficiency and Renewable Energy  
Operated by the Alliance for Sustainable Energy, LLC

NREL/BR-6A65-83065 • August 2024

Cover photo courtesy of Converge Strategies, pages 2–4 by Dennis Schroeder  
and Werner Slocum, NREL 66474, 35592, and 46194

NREL prints on paper that contains recycled content.

