



North American Lithium-Ion Battery Supply Chain Database Development – Phase II

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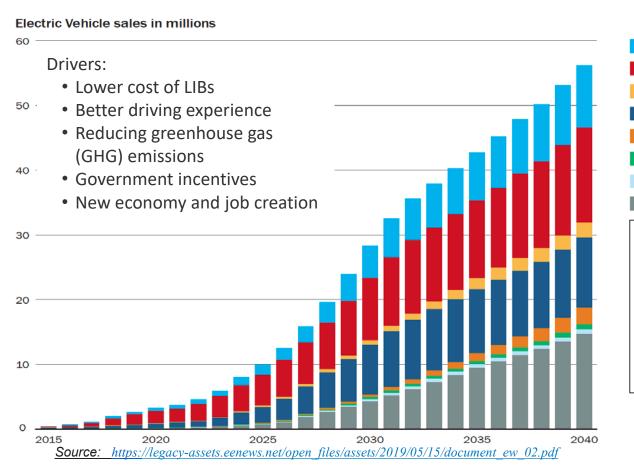
Sponsored by James Greenberger, NAATBatt International NREL/PR-5700-85610



Summary

- Lithium-ion batteries (LIBs) are used in a wide range of applications, including cell phones, electric vehicles (EVs), and grid storage, and are essential for economic growth and addressing climate change
- However, the significant demand for LIBs has led to supply chain issues for the United States exasperated with China dominance in processing of battery materials and battery production
- To address this concern, NAATBatt International partnered with the National Renewable Energy Laboratory (NREL) to develop a database of companies that mine, process, manufacture, reuse, and recycle batteries in North America
- The purpose of this database is to identify strengths and gaps in the supply chain so that privategovernment partnerships can develop strategies to create a competitive LIB supply chain in North America
- NREL published the first version of this database in 2021 and the second version in 2022
- The database will be updated every 6 months for the next few years
- This presentation will discuss our approach to collecting data and categorizing various segments and products. We will also provide a summary of the data and present various maps to illustrate the distribution of companies in the database.

EV Adoption Is Faster than Expected



5.6 M EVs sold in 2021 On track for 10 M EV sales in 2022

U.S.

China

Japan

Europe

South Korea

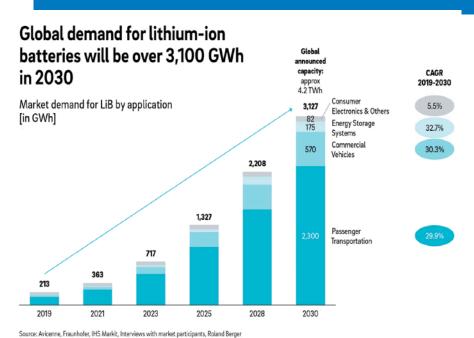
Rest of world

Australia

India

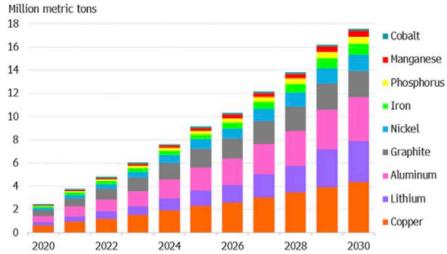
BloombergNEF is now forecasting EV sales to be 20-30% higher than their 2019 projection (40 M vehicles in 2030)

Accelerating Demand for LIBs and Key Materials



https://www.mynewsdesk.com/rolandberger/pressreleases/rising-demand-for-lithium-ion-batteries-may-lead-to-shortages-in-raw-material-supply-3173780

Metals demand from lithium-ion batteries is expected to top 17 million tons in 2030



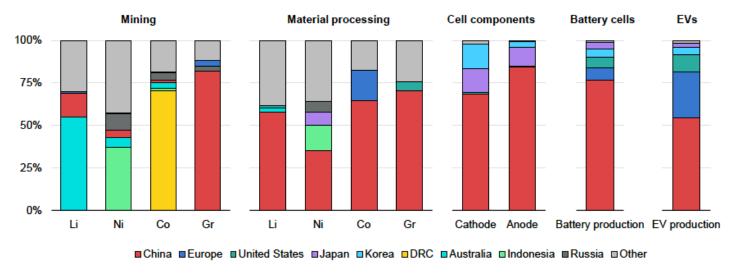
Source: BloombergNEF. Note: Metals demand occurs at the mine mouth, one year before battery demand.

https://about.bnef.com/blog/race-to-net-zero-the-pressures-of-the-battery-boom-in-five-charts/

Two issues regarding supply chain: 1. Dramatic ram up in demand squeezes the supply regardless of where materials come from, 2. Part of supply chain is further squeezed as productions are limited to a few places

Currently China Dominates the Entire Downstream **EV LIB Supply Chain**

Source: Global Supply Chains of EV Batteries, July 2022, International Energy Agency https://www.iea.org/reports/global-supply-chains-of-ev-batteries



- China produces 70% of cathode and 85-90% of anode material global production capacity.
- China produces more than 70% of all LIBs

This is a significant concern for many countries, including U.S., that plan to move to EVs.

The Need for Understanding LIB Supply Chain

- In late 2020, NAATBatt, a trade association of companies promoting battery commercialization in North America, committed to better understanding the LIB supply chain landscape
- In April 2021, NAATBatt funded NREL to develop a database of companies that supply goods, equipment, and services to process, manufacture, or recycle high-voltage lithium-ion materials, cells, and battery packs in North America (Phase I)
- The purpose of this project was to:
 - Provide a list of potential suppliers and business partners to NAATBatt
 - Identify where the gaps are in the North American LIB supply chain and inform government agencies to address issues
- Federal Consortium for Advanced Batteries (FCAB) National Blueprint for Lithium **Batteries**
 - Identified significant LIB supply chain risks create challenges to the U.S. economy, defense, and decarbonization plans
 - Outlined strategies to address this challenge

Phase I – NREL Approach and Data Sources

Public Search

- Internet searches and literature searched
- U.S. and Canada business directories
- Technical and marketing conferences
- Government-supported efforts (USABC, FOA, STTR/SBIR).

Private Searches

- Bloomberg New Energy Finance (BNEF)
- Thomas databases (https://business.thomasnet.com/about)
- Zauba (for trade data: https://www.zauba.com/)
- Market reports and commercial databases.

Questionnaire

- Emailed all NAATBatt members and other stakeholders.
- Conducted quality check of replies.

Interviews with Select Stakeholders

Frequent progress review meetings with NAATBatt Technical Review Committee

- Obtained insight
- Clarification on terminology.

Internet public searchers, trade shows, private searchers, market data and reports

Questionnaires

Direct Calls

Phase I – Questionnaires and Interviews

Questionnaire

- Sent to all current NAATBatt members
- Sent to approximately 600 others
- Received >150 responses
- Researched responses for quality check

Interviews

 Contacted companies with missing or confusing data

fc	or NAATBatt
dat ide it fo Ple par	ATBatt has commissioned the National Renewable Energy Laboratory (NREL) to collect a on the lithium ion battery (LIB) supply chain in North America. The purpose is to ntify gaps in the supply chain and provide data to decision makers to aid in strengther or both electric vehicles and stationary applications. as ase complete this very short questionnaire for each facility in North America that is a t of the LIB supply chain. Filling out this questionnaire will ensure that your company i resented accurately in the database. Your specific data will not be shared with others.
Ple	ase submit responses by July 28th, 2021
Tha	ank you.
Ahr	nad Pesaran, NREL
* R	equired
You	ur answer
	s this company North American Owned, a Joint Venture between companie Vorth American and outside, or a Subsidiary of a non-North American entity
0	North American Owned
0	Joint Venture between companies in North America and outside
0	Subsidiary of a non-North American entity

Phase I — Building the LIB Supply Chain Database

- NREL completed the first phase and developed the LIB Supply Chain Database in the Excel framework, including:
 - Most companies doing business in materials, cells, packs, and end-of-life (EOL) management with a manufacturing facility in North America
 - List of companies engaged in li-ion battery modeling, distribution, service and repair, logistics, and research and development (R&D).
- NREL collected information on the size of the workforce and production volumes but did not include this in the first version of the database for source clarifications
- NREL released the database on September 15, 2021. NAATBatt announced its release to the public on The Battery Show https://www.nrel.gov/transportation/li-ion-battery-supply-chain-database.html
- More than 500 unique users have downloaded the database
- NREL and NAATBatt continued to publicize the availability of the database, e.g., at International Battery Seminar in March 2022.

Phase II - Improving and Expanding the Database

- Realizing LIB Supply Chain Database development should be an ongoing effort,
 NAATBatt funded NREL in May 2022 to initiate Phase II
 - Demand for LIB is growing and new companies are forming
 - The LIB market is competitive and evolving fast
 - Some information (e.g., production capacity) is not always publicly available, and companies may not want to share this
 - We know that we must have missed things
 - New companies and facilities will constantly be coming online
 - Impact of the Bipartisan Infrastructure Bill and Department of Energy
 Funding Opportunity Announcement for developing battery supply chain
- In Phase II, we will regularly update information from existing companies in the database and add information about new companies.

Phase II – Updated Database Released in August 2022

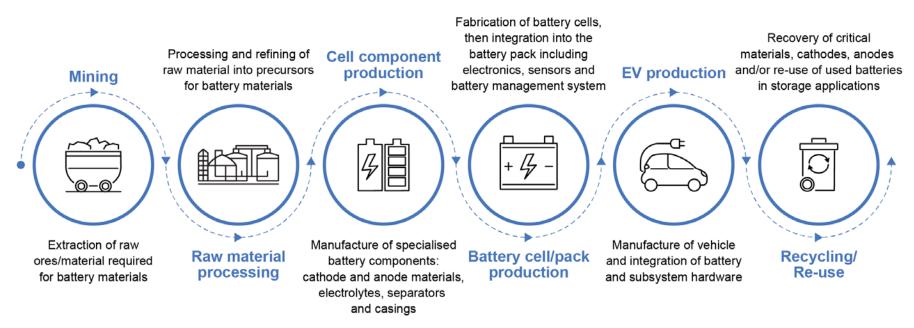
The updated database was released on August 10, 2022, at the NAATBatt Battery Recycling Workshop. This update includes:

- Almost 50 new facilities and 40 new companies added
- Facility workforce and production capacities added from public sources
 - Over 60% of facility workforce values
 - Almost 50% of production values for manufacturing and EOL segments
- Numerous name changes/mergers, including:
 - Ascend Elements (formerly Battery Resourcers)
 - Cirba Solutions (formed from Battery Solutions, Heritage Recycling, Retrieve Technologies)
 - Anovion (from Armsted Graphite Materials affiliates and Pyrotek Battery Materials Division)
- New Gigafactory Details/Announcements
 - Tesla in Texas locations
 - LG/GM in Michigan, Ohio, and Tennessee
- Corrected information based on feedback on the last version
- Added improved searching capability and mapping capabilities.

More than 600 unique users have downloaded the latest version of the database.

Making Batteries for EVs Requires Several Stages

Global Supply Chains of EV Batteries, July 2022, International Energy Agency https://www.iea.org/reports/global-supply-chains-of-ev-batteries

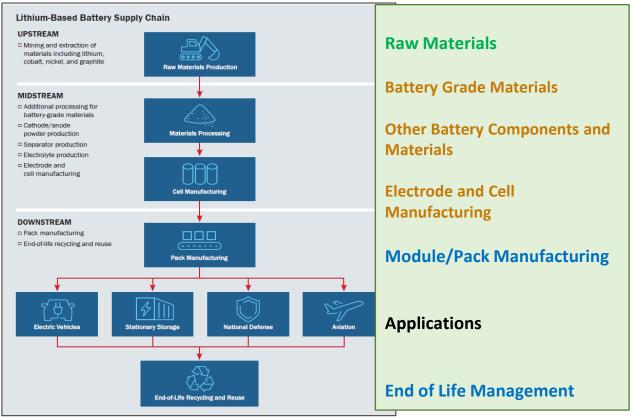


Using proper terminologies accepted by most stakeholders is essential.

There are various segments/companies in each stage.

Segments in the Database Consistent with FCAB Blueprint

FCAB National Blueprint for Lithium Batteries 2021-2030 NAATBatt/NREL Database 2021



- Manufacturing Supply Chain
 - Raw Materials
 - Battery Grade Materials
 - Other Battery Components and Materials
 - Electrode and Cell Manufacturing
 - Module/Pack Manufacturing
- EOL Supply Chain
- Other Segment Supply Chains
 - Equipment
 - Service
 - R&D
 - Modeling and Software
 - Distributors

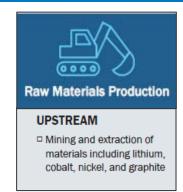
Database Statistics as of August 2022

Supply Chain Segment	US		Canada		Other		Total	
	Companies	Facilities	Companies	Facilities	Companies	Facilities	Companies	Facilities
Raw Material Manufacturing	4	7	11	16	3	4	18	27
Battery Grade Component Manufacturing	21	31	6	7	5	5	32	43
Other Battery Components and Materials Manufacturing	20	22	1	1	1	1	22	24
Electrode and Cells Manufacturing	30	35	4	4	0	2	34	41
Modules and Packs Manufacturing	95	109	9	10	2	6	106	125
End of Life/Recycling	37	49	6	6	0	0	43	55
Equipment Manufacturing	28	30	1	1	3	2	32	33
R&D	88	96	9	9	3	3	100	108
Service and Repair	58	60	4	0	0	4	62	64
Modeling	15	15	1	1	1	1	17	17
Distributors	3	3	1	1	0	0	4	4
Totals	399	457	53	56	18	28	470	541

^{*}Companies are counted more than once if they are active in multiple sections of the supply chain and/or have multiple products

Example of a Segment: Raw Materials - Upstream

- RawMatl Spreadsheet
- Mining and extraction of cathode and anode materials and initial processing (e.g., concentrating) of those materials
- Other component raw materials are not included.



RAW MATERIALS SUPPLY CHAIN Product Type Product Brine Anode raw Li carbonate - crude materials (crude) Graphite ore/concentrates Spodumene Other Brine Cathode raw materials (crude) Co concentrates Co ore Li carbonate - crude Li clay Li concentrates/salts Mn concentrates Mn ore Ni concentrates Ni ore Spodumene Other

Example

RAW MATERIALS							
Company	Facililty	Location	Product Type	Product			
		Copper Cliff,	Cathode raw				
Vale Canada Ltd	Sudbury Basin	ON	materials	Co concentrates			
		Rouyn-	Cathode raw				
Glencore	Raglan Mine	Noranda, QC	materials	Ni concentrates			
		Silver Peak,	Cathode raw	Li concentrates/			
Albemarle	Silver Peak Phase I	NV	materials	salts			
	Advanced						
Nouveau	Materials Plant	Becancour,	Anode raw	Graphite ore/			
Monde Graphite	(Planned)	QC	materials	concentrate			

Accessing NAATBatt LIB SC Database

https://www.nrel.gov/transportation/li-ion-battery-supply-chain-database.html



* Transportation and Mobility Research * NAATBatt Lithium-Ion Battery Supply Chain Database

NAATBatt Lithium-Ion Battery Supply Chain Database

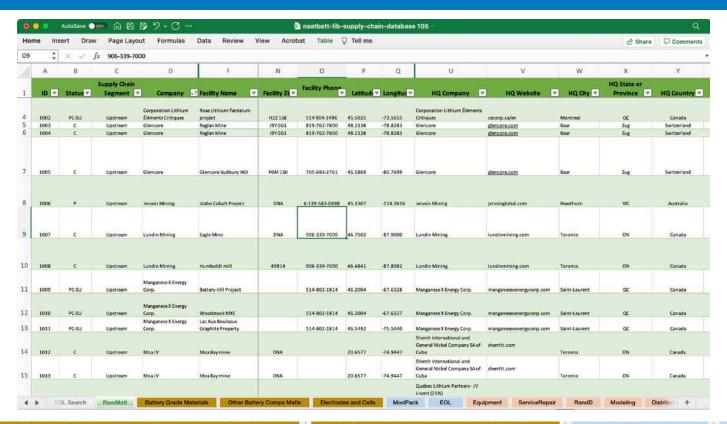
The Lithium-Ion (li-ion) Battery Supply Chain Database is a directory of North American companies in the li-ion supply chain: manufacturing, research and development, services, end of life management, and product distributors.

Lithium-Ion Battery Supply Chain Database and User Guide

Register to Download >

Spreadsheet last updated September 2021

An Example Screenshot of the Database



Other Battery Comps Matls

rials

Electrodes and Cells

ModPack

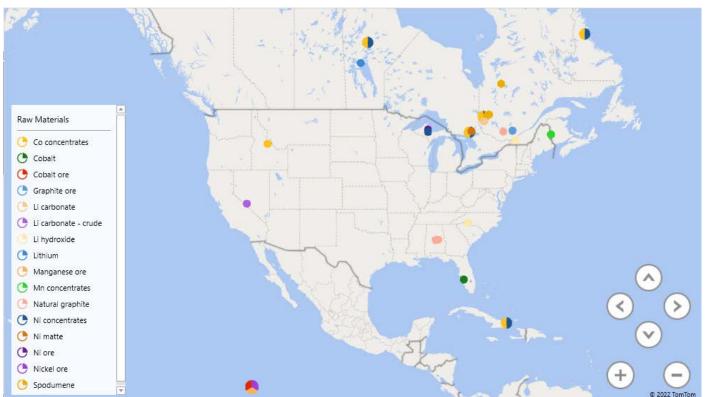
EOL

Easier Search Capabilities Added in Recent Database

Directions:	Select the Search Type (Company, Product, State) in the yellow box next to Search Type. Enter the full or partial name of a the selected Search Type in the 2nd yellow box and hit Enter				0					
Search				Results						
Select Search Type (dropdown list):	Product	ID	Status	Company	Facility Name	Facility City	Facility State or Province	Facility Country	Product or Service Type	Product or Service
Product										
	If a company is in the EOL sector									

Database Mapping Capabilities Guide to Creating Maps is Included in the Map Instruction Sheet

Example: Raw Materials Companies in North America, August 2022

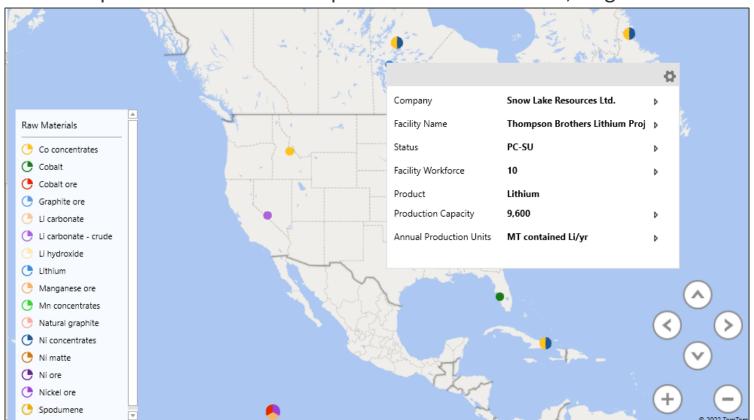


Symbols:

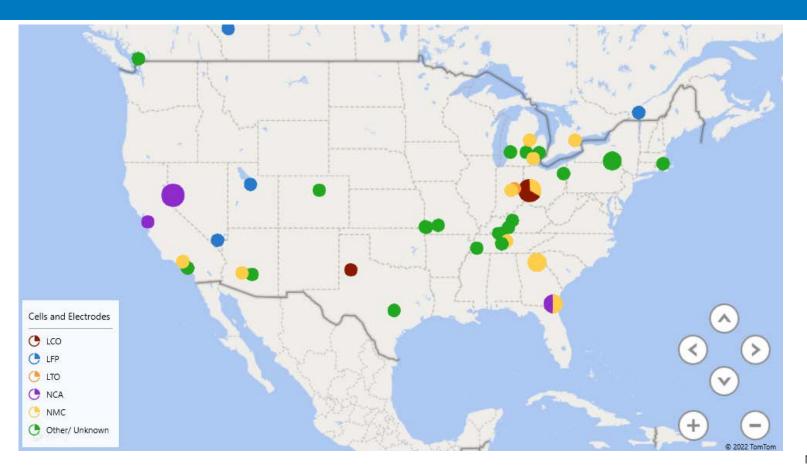
- Size of the circle indicates annual production
- Color indicates product type

Maps Allow Data Drill-Down for More Information

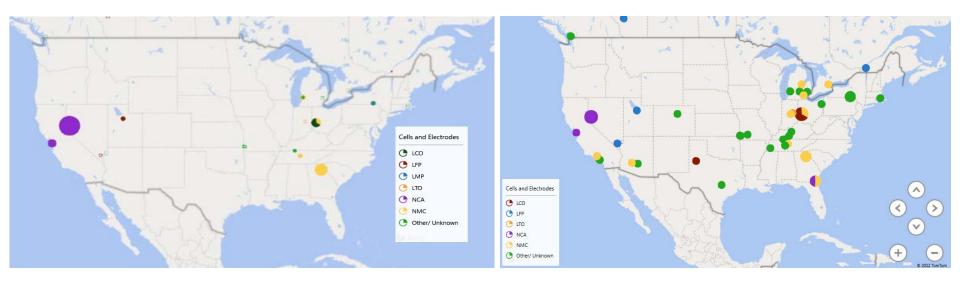
Example: Raw Materials Companies in North America, August 2022



Cells & Electrodes Manufacturing Companies (2022)



Cells and Electrodes Manufacturing 2021 vs 2022



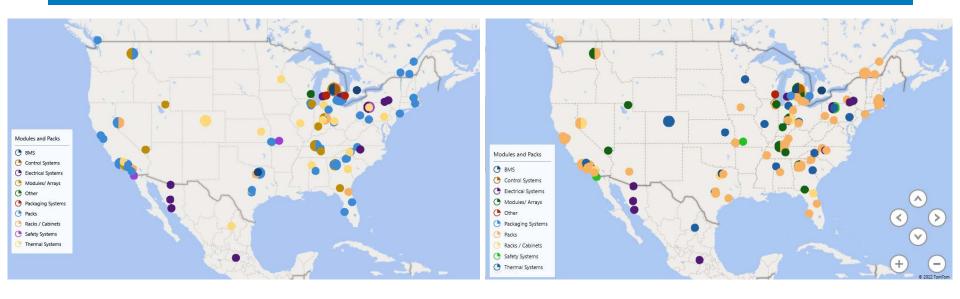
September 2021

August 2022

Significant growth in # and capacity

Please note that scale difference between 2022 and 2021 maps does not indicate reduction of capacity.

Modules and Packs Manufacturing Companies



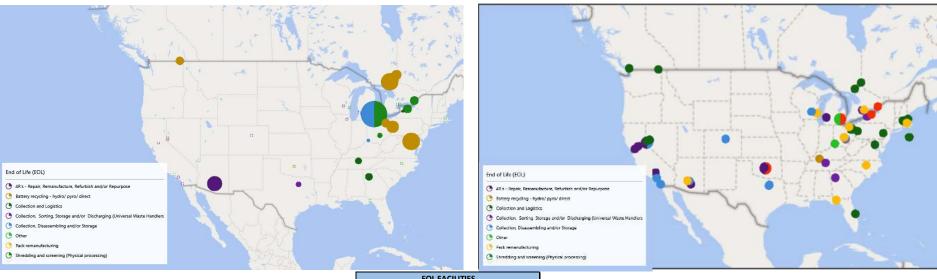
September 2021

August 2022

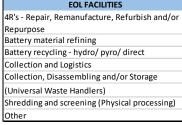
Significant growth in # and capacity

Please note that scale difference between 2022 and 2021 maps does not indicate reduction of capacity.

End of Life Management Companies (2nd Life and Recycling)



September 2021



August 2022

Significant growth in # and capacity

Please note that scale difference between 2022 and 2021 maps does not indicate reduction of capacity.

Updates of December 7, 2022 Release

- Addition of or modification of 10 companies in the database from requests to LIB.SupplyChain@nrel.gov
- Addition of all projects funded through DE-FOA 2678- Battery Materials Processing and Battery Manufacturing and DE-FOA-2680 Electric Drive Vehicle Battery Recycle and Second Life Applications
- Revision of R&D supply chain segment
 - Only firms focusing on R&D for revenue are included
 - Pre-commercial start-ups were moved to their supply chain segment, even if they are still in the R&D stage
- More than 600 facility and 519 company listings are included*

^{*}Companies are counted more than once if they are active in multiple sections of the supply chain and/or have multiple products

U.S. Government Investments and Polices to Accelerate LIB Supply Chain Development

Bipartisan Infrastructure Law (2021):

- \$2.8B Battery Materials Processing and Battery Manufacturing Recycling (20 projects) developing https://www.energy.gov/sites/default/files/2022-11/DOE%20BIL%20Battery%20FOA-2678%20Selectee%20Fact%20Sheets.pdf
 - Battery-grade lithium, graphite, nickel, iron phosphate cathodes
 - Lithium electrolyte salt, separators, and PDVF binder
 - Battery-grade silicon anodes, pre-lithiation, and lithium anode
 - Cathodes from minerals or recycled batteries
- \$74 M Battery Recycling and Second Life Applications support research and development of 10 projects
 - Advanced Materials Separation, Scale-Up, and Reintegration for Lithium-Ion Battery Recycling for the Battery Supply Chain and
 - Second Life Scale-Up Demonstration Projects.

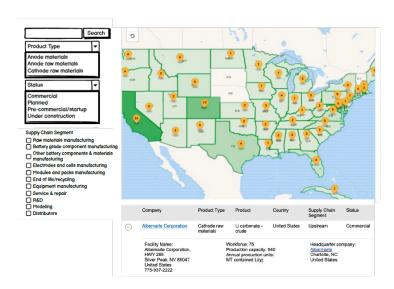
 https://www.energy.gov/sites/default/files/2022-11/Recycling%20and%20Second-Use%20Selections%20Factsheets%2011-16.pdf

Inflation Reduction Act (2022): https://afdc.energy.gov/laws/409

 Will provide subsidies to only battery EVs that are assembled in North America and contain more than a certain percentage of core minerals extracted in the friendly regions.

NAATBatt LIB Supply Chain Moving Forward

- LIB market is evolving fast with new companies and facilities coming online more often
- Bipartisan Infrastructure Law and Inflation Reduction Act provide investments and policies will increase domestic supply chain
- We will update the database at least every 6 months (next release about February 2023)
- We intend to move from the Excel framework to a more user-friendly, searchable online database
- Please provide us feedback on improving the database, correcting, updating, and adding information by email to us at <u>LIB.SupplyChain@nrel.gov</u>



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Thank You!

www.nrel.gov

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