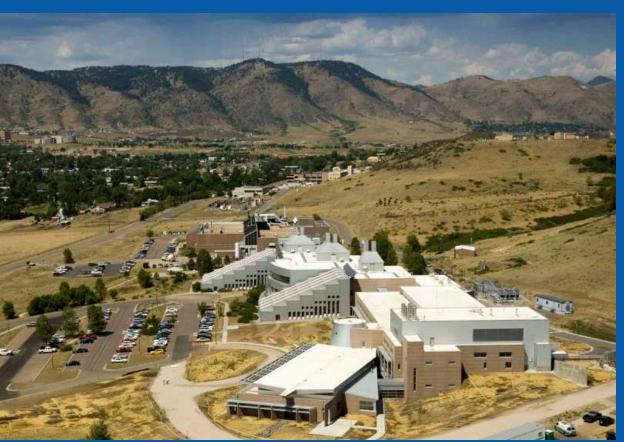


EPAct Fleet and Stakeholder Workshops



National Conference of State Fleet Administrators

Ted Sears, NREL

October 1, 2009

NREL/PR-7A2-46707

Who Are We Bringing Together?

State Fleets:

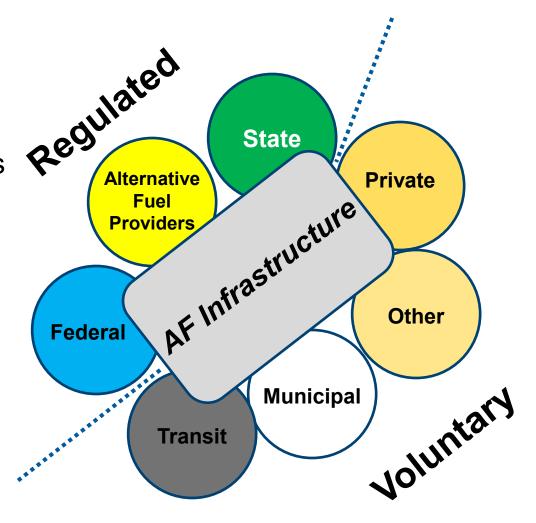
Agencies, DOTs, and universities/colleges

Alternative Fuel Providers:

Gas, electric, and gas & electric utilities; municipal power generators; and electric cooperatives

Federal:

Civilian and military fleets, individual agencies as well as GSA



Why?

- Many regulated fleets lack access to the alternative fuels needed for EPAct compliance.
- Many voluntary fleets suffer the same fate.
- Fuel providers, marketers, and distributors may be willing to install alternative fuel infrastructure or otherwise supply alternative fuels if sufficient demand exists.
- The existing alternative fuel infrastructure may be underused.

What Workshops?

- U.S. Department of Energy (DOE)sponsored
- National Renewable Energy Laboratory (NREL)- and Clean Cities Coalition (CCC)hosted series of four regional workshops
- Crossing DOE program/activity boundaries involving the Energy Policy Act (EPAct)
 - -Federal Fleets
 - -State and Alternative Fuel Provider Fleets
 - -Clean Cities

Workshops Goals

- Solve the infrastructure issue on a local basis.
- Single fleets typically insufficient to support infrastructure. Workshops foster links.
 - Bring to same room and table EPActmandated fleets, voluntary fleets, and fuel providers
 - Facilitate cooperation needed for new infrastructure
 - Educate about existing under-used infrastructure

Approach

- Explicitly bring in the regulated fleets in the region of each workshop to:
 - -Serve as anchor fleets
 - Identify specific needs
 - Identify willingness to use specific infrastructure
 - Help determine where the infrastructure should be located
 - Identify willingness to share infrastructure

Approach

- Background
 - -EPAct State and Fuel Provider Program
 - –EPAct Federal Fleet Program
 - -Clean Cities Program

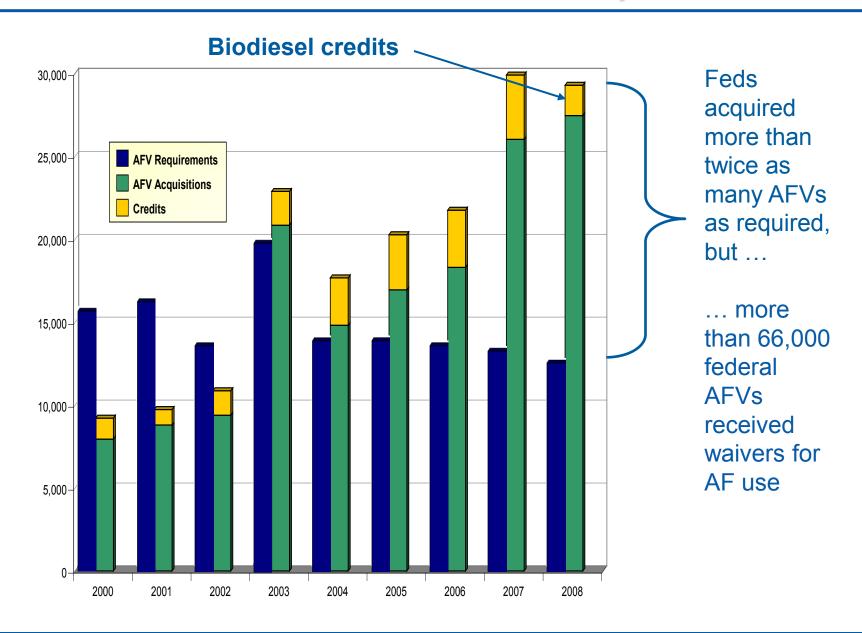
SFP Fleet Overall Status

- ~300 fleets covered nationally
- 10-20,000 alternative fuel vehicles (AFVs) acquired annually. Nearly all are now E85 flexible fuel vehicles (FFVs)—and a few hundred natural gas vehicles (NGVs) per year)
 - Since MY1997, 60% FFVs, ~25% NGVs, ~10% liquefied petroleum gas vehicles (LPGVs)
- 3-6 M gallons of B100 each year (over past 5 years)—several times amount credited
- Virtually 100% fleet compliance—usually a few that DOE needs to work things out with each year, but these do come into compliance
- Only a handful of fleets (~10) are in Alternative Compliance (AC), but MY2008 was first year

Fleet Requirements – Federal

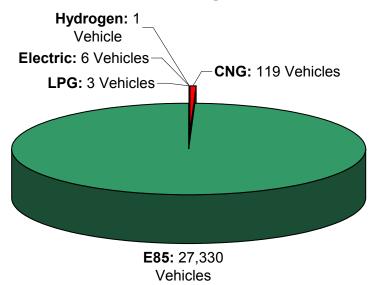
- EPAct 1992: Federal fleets must acquire AFVs
 - AFVs; Credits for Biodiesel Use
- EPAct 2005: AFVs must use AF unless they receive a waiver from DOE (AF unavailable or too expensive)
 - 53% of federal dual-fueled AFVs waivered in FY2009
- OMB: Reduce the number of waivers received annually from DOE
- E.O. 13423: 2% annual petroleum reduction and 10% annual AF use increase requirements

Federal Fleet Overall Status – Acquisitions

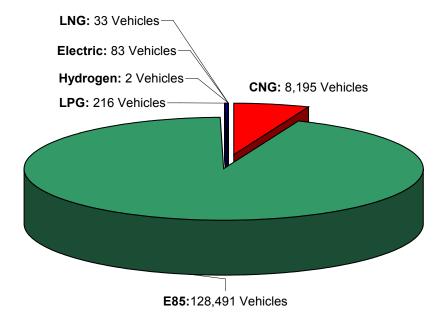


Federal Fleet Overall Status – Acquisitions & Inventory

Total FY2008 AFV Acquisitions by Covered Federal Agencies

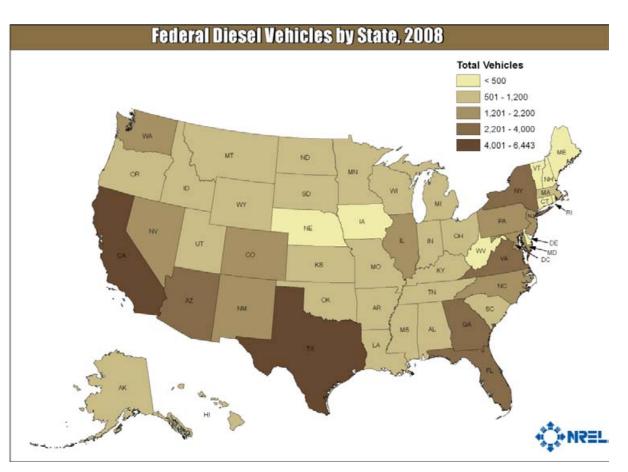


Total FY2008 AFV Inventory of Covered Federal Agencies



Federal Fleet Overall Status – Acquisitions & Inventory

More than 66,000 Federal Diesel Vehicles Nationwide



2008 Diesel Use:

- More than 41 M
 GGE diesel
- Less than 7 M
 GGE biodiesel

Use of biodiesel (B20 and up) can be a cheap alternative for acquisition credits.

Approach

- Available Tools
 - Vehicles and locations, station locator, and more
- Fuel Presentations
 - Individual fuels
- Breakout Sessions
 - Regions broken into distinct geographic areas

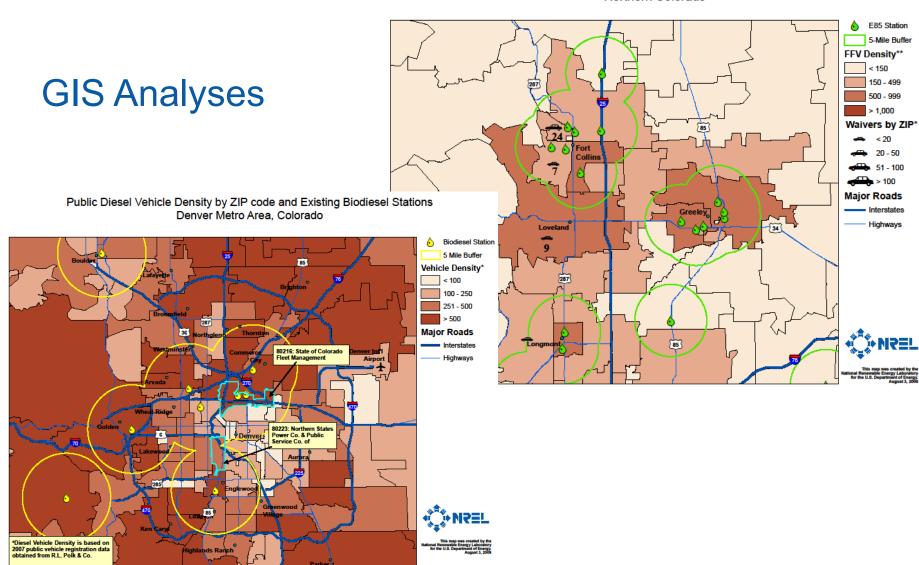
Approach

- Tools
 - Waivered Vehicle Data for Federal Fleet
 - Info on SFP Fleets concerning local POCs/fleet locations
 - Station locator
- Combined provides for instructive and conversation-starting maps

Fleets and Fueling Locations by Region

Waivered Federal Fleet FFVs, Public FFV Density (by ZIP) & Existing E85 Stations

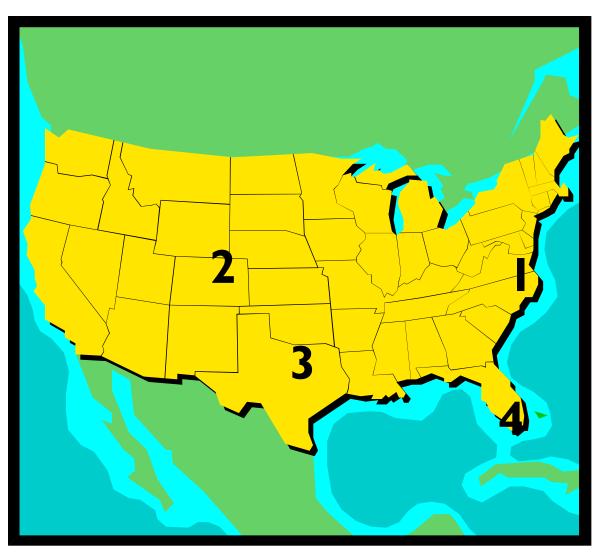
Northern Colorado



So Where's this Leave Us?

- Fleets need help to increase use of alternative fuels, either to meet regulatory requirements, fleet initiatives, or voluntary commitments
 - Teaming with other fleets to create sufficient demand for alternative fuels
 - Fuel providers willing to install infrastructure
- Breakouts provide opportunity for fleet and fuel representatives to discuss needs and next steps
- The beginning of an ongoing dialogue!

Where/When Were They Held?



- I. Williamsburg, VA:June 16
- 2. Denver, CO: Aug. 5
- 3. Dallas/Ft.Worth,TX: Aug. 18
- 4. Miami, FL: Sept. 17

Workshop Results

- Attendance averaged 50 stakeholders
- Questionnaires
- Team-led breakout sessions by REGIONS with MAPS – floating fuel providers
- Lessons learned
 - Successful
 - Capable CCC coordinator
 - Demand and active participation
- Preliminary indications
 - As many as 10 new alt fuel infrastructure sites
 - Helping open access to fuel at private stations
 - Helping stations know fleets out there with demand
 - Access to one another's fuel

Next Steps for Workshops

- Follow-ups
- Additional EPAct Workshops
- Fuel Retailer Workshops (follow-up workshops)
- EPAct Workshop Toolkit

Steps for Your Fleet: Infrastructure Development Strategies

Know your fleet

 Inventory your fleet and estimate fuel demand by location

Locate and use existing alt fuel stations

- AFDC Tools station locator and mobile locator
- Concentrate on fleet locations with most vehicles first

Locate other nearby fleets lacking alt fuel access

- Use available data
- E.g., Section 701 waiver data; aggregate demand

Infrastructure Development Strategies (cont'd)

Partner with Clean Cities

 Fosters networking with non-feds to aggregate demand, attract development

Attract new public refueling stations

- Identify stations with existing interest in providing alternative fuel
- Determine how much alternative fuel your and partner fleets will require
- Identify fuel providers and infrastructure developers operating in your area
- E85 Retail Business Case: When and Why to Sell E85

Tools and Links

TransAtlas: http://rpm.nrel.gov/transatlas/launch/

PREP: https://www.afdc.energy.gov/afdc/prep/index.php

Alt Fuel Station locator: http://www.afdc.energy.gov/afdc/locator/stations/

Mobile Locator: www.afdc.energy.gov/stations/m/

(accessible from internet-capable mobile devices)

State Specific info: http://www.afdc.energy.gov/afdc/states/

Laws & Incentives: http://www.afdc.energy.gov/afdc/incentives_laws.html

Light Duty Vehicle Search: http://www.afdc.energy.gov/afdc/vehicles/light

Heavy Duty Vehicle Search:

http://www.afdc.energy.gov/afdc/vehicles/heavy

State Assessment for biomass resources:

http://www.afdc.energy.gov/afdc/sabre/index.php

Data, Analysis & Trends:

http://www.afdc.energy.gov/afdc/data/index.html

Fuels Page: http://www.afdc.energy.gov/afdc/fuels/index.html

Vehicles Page: http://www.afdc.energy.gov/afdc/vehicles/index.html

AFDC RSS Feed: http://www.afdc.energy.gov/afdc/rss_feed.html